LANCOM®
everything as a service™

Company Profile

Lancom is a fully Greek-owned company involved exclusively in the area of data center IT services, offering specialized cloud computing and telecommunications services. It has two enterprise cloud data centers, in Athens and Thessaloniki, and its offerings cover the entire range of cloud and data center services.

100% Greek Cloud Service Provider 〉

Lancom is the first and largest Cloud Service Provider in Greece and owns two data centers, in Athens and Thessaloniki.

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Our Company >

LANCOM OWNS TWO STATE-OF-THE-ART DATA CENTERS IN **ATHENS** AND **THESSALONIKI**

Lancom is the first and only Greek company to own two state-of-the-art, enterprise class Cloud Data Centers that cater to each and every need of any company or organization, regardless of its geographical location, with offerings that extend across the entire range of Cloud (IaaS/PaaS/SaaS) and Data Center services.
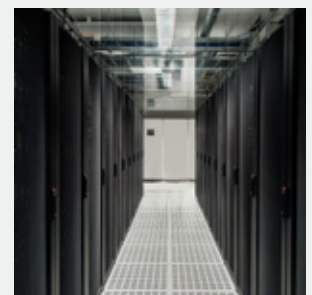
Our first data center was created back in 2009, the company's first year of operation, at 40 Vasileos Irakiou Street, in Thessaloniki, right across the street from the main building of OTE's (Greek Telecommunications Organization) Northern Greece Headquarters and behind the U.S. Consulate in Thessaloniki (Tsimiski Street), in a location of geo-strategic importance. This choice of location highlights the attention the Company's focus on connectivity, security and business continuity.

Pursuing a growth strategy centered around offering Enterprise Class services and High Availability SLAs up to 100% , in 2014, the Company announced the creation and started operating its second Data Center, in Athens this time. As with its first data center, a location of geo-strategic importance was chosen for the Company's second data center, which was created in Monumental Plaza building, at 44 Kifissias Ave. in Maroussi, right across the OTE Headquarters.

ATHENS
DATA CENTER

Certifications >

Lancom places great emphasis on the quality, reliability and security of the services it offers. It does business in full compliance with the international standards on information quality and security, and has been certified under **ISO 9001:2008** and **ISO 27001:2013**.

International Organization for Standardization

ISO

9001:2008
27001:2013

Security is of paramount importance to **Lancom** and its customers, and ISO 27001 is the most widely-accepted certification available for supporting information and physical security and business continuity.

✓ Risks and threats to the business are assessed and managed.

✓ Access to physical facilities is restricted and physical security processes such as restricted/named access (access control system) are enforced consistently.

✓ Audits are conducted regularly that include tests of security and of the CCTV system.

Our People >

Since the Company first started up to this very day, its people have always been its main driver of growth, without whom it would have been impossible to guarantee quality of service to its customers.

WE SUPPORT HIGH PERFORMANCE

At **Lancom** we never set for anything less than providing you with speedy and reliable technical support. Relying on the strongest team of certified network engineers and system administrators, we are right there for your, ready to help with the most specialized technical and network-related issues.

Our Teams ⟩

As in every modern-day business, our people act as one through three distinct teams.

Technical Support

R&D & Software Development

Sales & Marketing

Our Technical Support Team is made up of leading certified IT engineers with many years of on-hands experience in VMware, Microsoft, Linux, Cisco technologies. The engineers in our Technical Support Team are constantly trained and evaluated with a view to providing the very best solutions even to the most demanding problems.

As part of our ongoing efforts to meet the needs of our customers/partners and constantly develop our service offerings, in line with the latest developments, we have setup a team of software developers who can rise to every challenge with utmost efficiency.

Our specialized Marketing Team is constantly looking into the actual needs of our customers/partners, relying on the recent technical developments in the industry. Our Sales Department, made up of highly qualified professionals, adapts and promotes solutions and services which are tailored to each customer. Our sales strategy focuses on achieving the best possible cost-benefit relationship.

Partners ›

✓ Since 2011, **Lancom** has been running its own BGP network with the two largest providers in Greece and Cyprus, **OTE** and **Cyta**, through its own multi-Gigabit 2N fiber optic network. This has enabled the Company to cater to the specific needs of the markets in the Balkans, Greece and Cyprus. At the same time, it is rapidly expanding through new partnerships both in and outside Greece (CDN and DR points in the US, Germany, UK, Romania, etc.).

✓ It is the first official **VMware Professional Service Provider** and the second official Microsoft Service Provider (SPLA) in Greece .

✓ Official **RIPE LIR** for IPv4/IPv6 routing and addressing.

✓ Official **cPanel NOC Partner**.

✓ Official **Paralles Partner**.

✓ Official **3CX Partner** offering IP Voip PBX solutions.

✓ Lastly, Lancom has been licensed by **EETT** to provide electronic communications services, with Registration No 11-2017. It is also an official registrar of EETT for the .GR domain.

Our Infrastructure ›

Our Data Centers have been created in the Company's own infrastructure and using the Company owned equipment. They are fully in line with all international certifications and standards laid down in ISO 9001:2008 and ISO 27001:2013.

Also, **Lancom** has established and created independent departments in its Data Centers solely for the use of co-location services. This creates a co-location area accessible to customers for the needs of their services. However, for security purposes, this area is 100% independent in terms of physical access to it from the Main Data Center.

Cloud Data Center
Infrastructure and equipment created straight from the beginning exclusively for cloud computing.

HP Enterprise class company owned equipment
100% latest generation Hewlett Packard hardware throughout the data center with full stock for cases of emergency replacement.

Enterprise class storage systems
All types of storage (SATA, SAS, FC, SSD) for all requirements.

10G internal fiber optic network
Latest generation fiber optic network catering to all core interconnection needs of data center with HP Flex-10 and Flex-Fabric technology.

2N and N+1 Design
100% redundancy in all production equipment (routers, core switches, firewalls, air-conditioning, UPS) and its network (wiring, panels, fiber optic).

High-Availability
High Availability (HA) in all systems thanks to the 2N and N+1 design.

Uninterrupted Power Supply Systems
2N UPSs and automatically activated diesel-driven power generator for cases of voltage dip or drop.

Controlled HVAC Conditions
The specific heating, ventilation and air-conditioning conditions required for the safe operation of the equipment under the specifications of the respective manufacturers, are implemented and monitored in real time at the data center.

Security Infrastructure
All security infrastructure in place at Lancom's data center are in line with ISO 27001.

FM200 Fire Suppression System
A FM200 fire suppression system is in place with fire detection devices to automatically and safely suppress fire.

Double Protection
Two-level physical access to the data center.

Immediate Response Alarm System
Three-level response. Directly connected to the monitoring company.

Classified Access
Access to the data center is only allowed to Lancom's authorized staff and based exclusively on the use of a personal code and card at two points.

Perimeter Protection
Full CCTV surveillance system recording at multiple points, also including immediate response presence sensors.

Industrial Electric Panels

Data center flooring and ceiling
Compliance with safety specifications against electric shock and short circuit hazards, and for improved air flow.

Intrusion Detection & Prevention Systems (IDS/IPS)
Systems monitoring and preventing intrusion in Lancom's network.

DDoS protection & Mitigation Systems
Systems automatically preventing distributed denial-of-service (DDoS) attacks to Lancom's network.

Firewalls
Transparent and full managed firewalling systems.

Monitoring Systems
All data center services are monitored around the clock with immediate alerts for each critical incident.
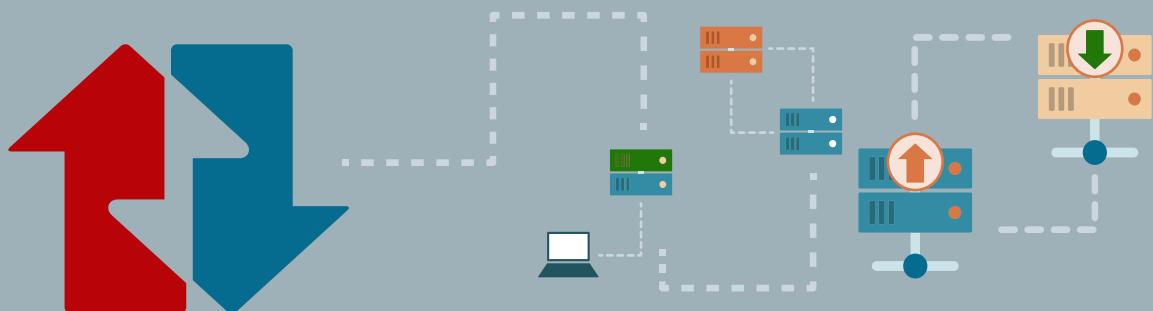
Multi-Gigabit BGP network
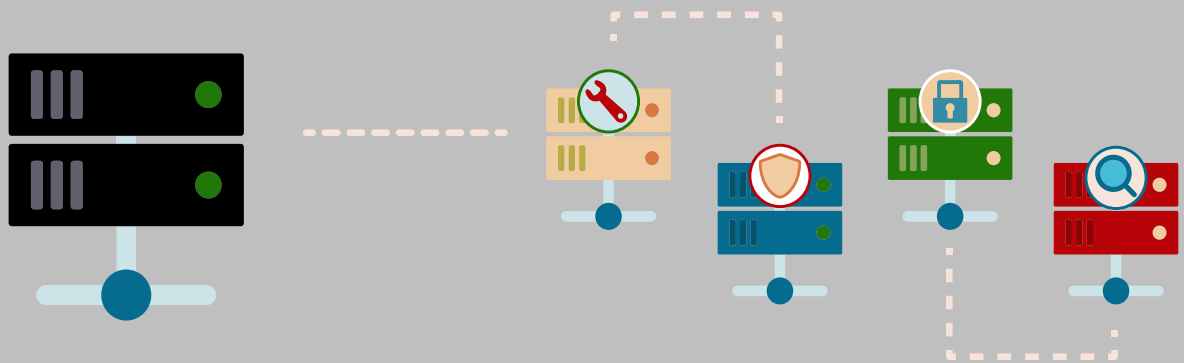An immediately and constantly scalable network through the Company's own fiber optic network.

Interconnection with GR Internet Exchange (GR-IX)
Interconnection through GR-IX achieves communication with all providers in Greece with the shortest possible response times.

Company owned facilities
Our infrastructure and equipment are fully owned by our Company.

Network Infrastructure ❯

✔ Interconnection with **OTE** is achieved using two independent, dual-path and dual-entry fiber optic lines which enter directly into two independent nodes. The geo-strategic importance of the location of Lancom's data centers right across OTE's headquarters on Ermou Street in Thessaloniki, and right across OTE's headquarters in Maroussi, Athens, provides a competitive edge for two reasons On the one hand, due to the significantly low and balanced overhead in terms of latency to Greece and directly beyond the country's borders over OTE's network On the other hand, the geo-strategic location of the Company's data centers enable it to constantly expand through the optic rings and paths that terminate in OTE's Headquarters building from the entire Northern Greece, the Balkans, as well as from the central nodes in the rest of Europe (Germany, France, Holland, UK) through **OTEGlobe**.

✔ Respectively, interconnection with **Cyta** is achieved through two independent optic paths (west and east of Thessaloniki) for increased security, always in line with Lancom's 2N philosophy for redundancy and High Availability. Besides strengthening our network infrastructure, the choice of Cyta enables us to offer high-quality services to our customers in Cyprus and get a stronger presence in the wider region of the Middle East.

✔ Interconnection with all other Internet providers in Greece is done over the **GR-Internet Exchange (GR-IX)**.

Services >

Lancom's services mainly center around cloud computing, telecommunications, and general data center services. The wide range of services it offers fully meet the specialized needs of its customers, mainly offering high quality, cost savings and lightning fast project implementation and delivery times.

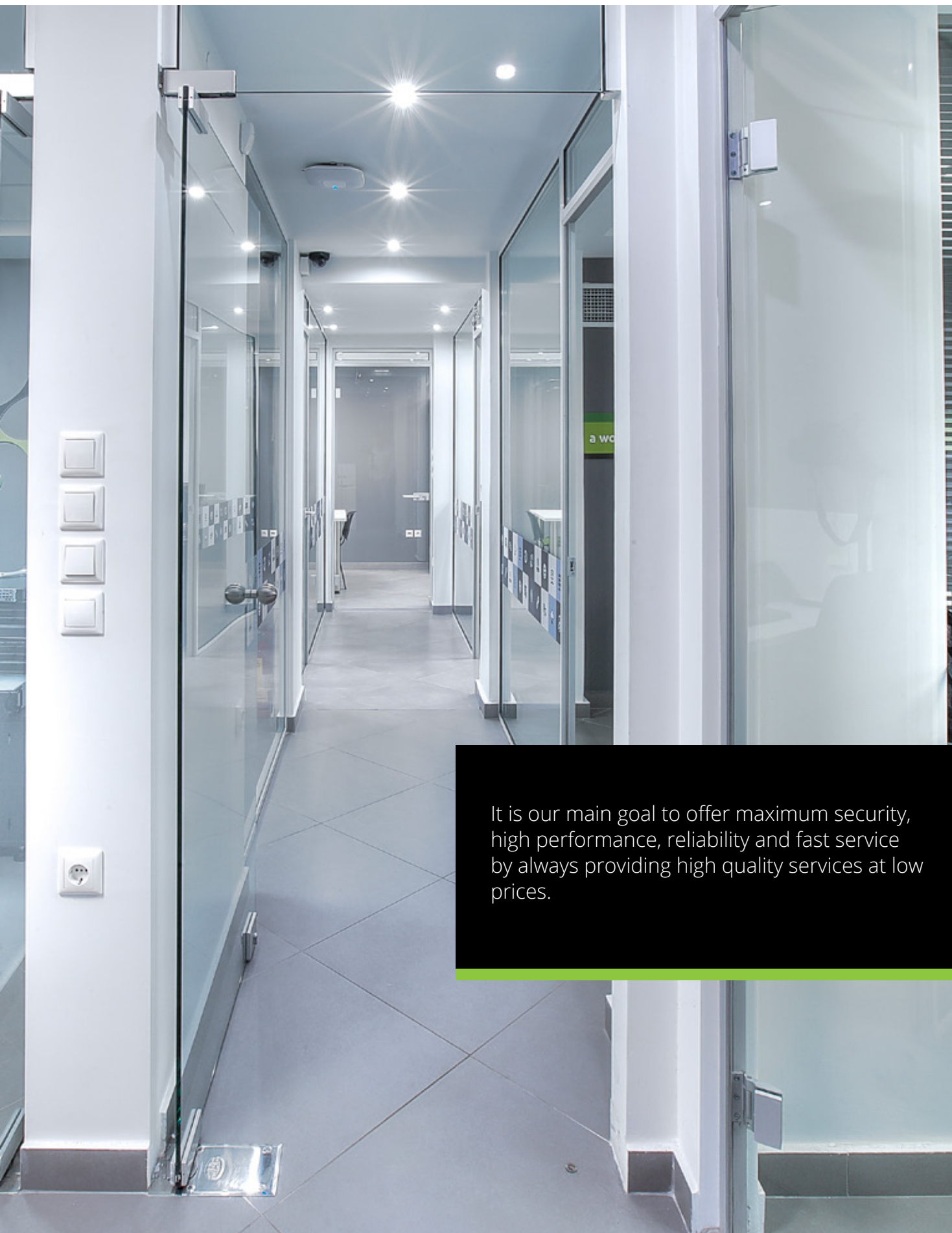|	
Cloud Services	Telecommunications
Data Center	High Performance Computing

It is our main goal to offer maximum security, high performance, reliability and fast service by always providing high quality services at low prices.

Cloud Services

Cloud VPS

The series of Cloud VPS servers of Lancom provides you with autonomous virtual servers (Containers), running Linux or Windows in Dedicates Servers, our proprietary Data Center. Our Dedicated servers, constantly ensure for the proper management and allocation of the shared resources of the system (RAM, CPU, Storage) in each Cloud VPS, achieving their full potential on the basis of the modulated needs of each user.

The series is intended for all those who want (instead of want : need) a server with root access, and their needs do not justify the commission of a Cloud Server with dedicated system resources. It is the most appropriate and cost-effective way for your entry in Cloud Computing, without compromising on functional specifications and user experience of your server. Lancom can demonstrably provide unparalleled performance, guaranteed stability and uptime throughout the entire range of its services, using only Enterprise Class equipment of HP and Cisco with complete High Availability on all levels.

Cloud Server

Choosing the Cloud Servers series of Lancom, you receive autonomous virtual servers (virtual machines) of high performance, hosted on the proprietary Enterprise Level Cloud Infrastructure of Lancom.

The Cloud infrastructure consists of an array of physical servers, network devices, storage media, interconnected in a high availability configuration. As a result of this design is that each cloud Server in this environment enjoys superior performance and most importantly 100% Hardware uptime.

In case of failure of one server, through a fully automated process, the remaining undertake to cover the necessary resources. At the same time the owner of a Cloud server enjoys maximum flexibility, having the ability to increase or decrease the resources immediately required (eg. addition of CPU cores, addition of extra drive, addition of RAM).

The use by Lancom of only Enterprise Class equipment from HP and Cisco, the Virtualization vSphere platforms from VMware and Hyper-V from Microsoft, its specialized staff, its strategic partnerships and its certifications of ISO 9001 and ISO 27001 in Cloud services, ensure to our partners unique, high quality services.

Cloud Storage

The storage, storage and sharing of data and business records, is a vital factor for any modern business. Lancom offers storage and file sharing services in its Cloud system, enabling(the user to gain access) from different PCs, or in general portable network devices such us tablets and smartphones.

Among other things it includes an easy to use and modern interface, encryption capabilities, direct sync, Cloud backup, as well as operations of task list, such us calendar, image galleries, playlists music files and even custom on demand services.

Lancom advances the Cloud Storage service to Business level, having the ability to provide Enterprise Class storage services, with guaranteed data security and customizable Cloud Backup that is built according to the needs of each partner.

Additional guarantee for the quality of our services is the use by Lancom of only Enterprise Class equipment

Cloud PBX

Having extensive experience in the field of telephony, Lancom applies innovative solutions of network telephony Voice-over-IP (VoIP), as well as digital telephone exchanges (PBX / IVR) in the cloud. Lancom Cloud PBX, effectively consolidates and simplifies all the ways in which your business communicates and collaborates, increasing productivity through mobility and through many other revolutionary features that it incorporates. Some of these features are:
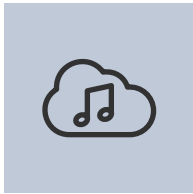
❤ No initial investment cost..
❤ Reduction in monthly telephone costs.
❤ Advanced telephony technologies.
❤ Single platform connecting your business with customers, branches and stalks inside and outside the company.
❤ Easy management via Web portal.
❤ Safety and reliability for your critical corporate communication.
❤ Extensibility to the maximum extent.
❤ Unified Communications with the use of voice and video and use of multiple devices such as phone, laptop, mobile phone and tablet for enhanced communication experience.
❤ High availability and possibility of implementing projects of business continuity for the speedy recovery of your communications after disasters.

Cloud Load Balancer

In the cases websites with high traffic and demand for rapid response, there is a need for scalable expandability with multiple Web Servers and Database Servers. The only way to remedy this is to use a Load Balancer. Lancom has the expertise and equipment necessary for such implementation. The Cloud Load Balancer service is provided as a service and saves you the cost of an initial expense in load balancing hardware engines.

Lancom's certified engineers ensure the customization and support of an integrated solution that fits your needs perfectly. Cloud Load Balancer solutions are implemented in the proprietary Data Centers of Lancom in Athens and Thessaloniki and are based on Enterprise Class equipment from Cisco and HP.
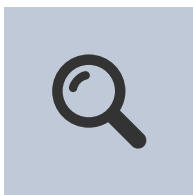
Cloud Streaming

Bearing in mind and aimed at developing and providing solutions even for the most specialized requirements of our partners, we have developed a unique platform for broadcasting audio and video in the internet. By providing specialized customization depending on the type of service (audio only or video and audio), we are able to cover every possible need, regardless of the load and the quality that may be required each time.

Lancom can provide immediate and comprehensive solutions in the following services:

- ✔ Web Radio - Radio transmission / retransmission
- ✔ Video on demand – Stream video on demand
- ✔ Web TV – Television transmission / retransmission
- ✔ Video live streaming – Live streaming video and audio
- ✔ Audio on demand – Streaming audio on demand
- ✔ Audio live streaming
- ✔ E-learning – Tele-Education, Virtual School, Seminars
- ✔ Tele – medicine
- ✔ Teleconference / Web conferencing – Teleconference of organizations, private and public entities
- ✔ Live webinars / Tele – seminars, Online coverage of conferences, seminars, exhibitions and events
- ✔ IP CCTV – Remote monitoring of closed circuit television online
- ✔ Advertising – Advertising products, services, companies and se-shops.

The flexibility provided by our proprietary Enterprise class equipment and our high technical expertise, combined with the infrastructure of cloud computing, guarantee the smooth functioning of any service, even in the most demanding conditions. At the same time the high level of staffing combined with the know how of Lancom allows us to create solutions based on any idea or need our partners.

Cloud Monitoring

Cloud monitoring is an innovative service offered by Lancom. An integrated platform of software and hardware, monitors on a 24-hour basis, controls, acts and notifies you for any malfunction of your equipment or your service. At the same time, Lancom's certified engineers are informed in real-time and depending on the severity of the incident, notify you or intervene to resolve it.

The possibility of preventive information for a possible malfunction and immediate information about a critical downtime, are the two main features that make the Cloud Monitoring service necessary in the IT department of modern businesses.

The Cloud Monitoring service is completely customizable to customers' needs and can be allocated to infrastructure and services either within the Data Centers of Lancom or any system accessible via Internet or VPN.

Disaster Recovery

Many companies, even today, do not have an adequate Disaster Recover (DR) plan for their IT infrastructure. In most cases, disaster recovery is considered a too expensive, complex and unreliable service to cover the whole range of enterprise applications, thus limiting its application only to Mission Critical Services.

Lancom's disaster recovery is a high quality security service that protects IT infrastructure from any disaster. Just as we demand from any good insurance policy, in the same way the best disaster recovery should provide excellent protection, with minimal effort, at the lowest possible cost.

The expertise, the credentials, the Enterprise Class equipment and the specialized staff of Lancom provide you the safeguards and the greater flexibility to protect your corporate information stored either physical servers, VMware vSphere, Microsoft Hyper-V or either in an Open Source environment.

Cloud Firewall

When the demand for personalized and fully configurable security increase, Lancom provides the Cloud Firewal service. With this service the ability is given custom firewall rule set behind your virtual or physical machines. The result of this service is the complete unloading of the software firewalls of the machines as well as their maximum security.

Private Cloud

For critical enterprise applications and Virtual Machines in demanding production environments, the only solution without compromises is Lancom Private Cloud. The recipe is simple and technologically advanced:

✔ 100% dedicated physical resources.
✔ Acknowledged Virtualization solutions (VMWare, Microsoft)
✔ 100% SLA
✔ Ability to choose datacenter in Athens and Thessaloniki
✔ Possibility of Disaster Recovery and selection of primary and secondary datacenter in Athens and Thessaloniki.

To obtain your corporate Private Cloud:

1. You define your needs in Virtual resources: CPU, RAM, Storage, Virtualization Platform
2. We propose to you the natural resources in Servers (hosts) and Storage.

The Private Cloud of Lancom incorporates the following services:

✔ Virtualization Licenses
✔ 100% dedicated hardware
✔ Έως 100% SLA
✔ Cloud Supervision – monitoring
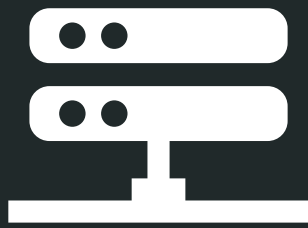✔ Anti DDOS
✔ Expert Assistance

Cloud in a Box

When there are no suitable telecommunication infrastructure in your company for a reliable interconnection to the Internet and Cloud, Lancom offers the innovative service Cloud in-a-BOX.

With this service and following a study that will reflect the actual needs of the business, Lancom installs the proprietary Enterprise Class equipment (UPS, Rack, Servers, Storage, switches, Routers) in the server room of your company. It will provide at the same time all the necessary software licenses for the Server and Virtualization operating systems.

The pricing model remains the same with the Cloud services of Lancom. You only pay for the Cloud resources used by your company (pay as you grow), just as if you were using these resources in a public cloud installation. In this way you eliminate the costs of the initial investment (CAPEX), while the costs of use and maintenance (OPEX) are completely elastic and depending of the real needs of your company, with a day or even time precision.

Data Center

Dedicated Servers

For companies that want exclusive use of the resources of a physical system, Lancom offers you the option of Dedicated Servers. All servers are Enterprise HP Blades, established in the proprietary Data Centers of Lancom in Athens and Thessaloniki. Simultaneously they are interconnected with the 100% Greek Multi-Gigabit BGP network, which has peering with all the providers in Greece through the GR-IX.

The Dedicated Servers are configured according to the specific needs of each client, by a hexa-core processor, up to four deca-core processors. At the same time we provide options for their available ECC server memory from 8 GB up to 256 GB. Finally, the Storage options range from HP hotswap midline SAS 7.2k to High Endurance Enterprise Performance SSDs.

Colocation

Where the specialized needs do not allow you to jump directly to the cloud, Lancom allows you collocation of your equipment in its propertiary datacenters in Athens and Thessaloniki.

The collocation services provide a fully controlled operating environment to your equipment. The fact is that, in order to take advantage of the 100% of your equipment, the requirements and specifications for the proper operating environment are high and very specific.

Lancom shall undertake the installation of all necessary equipment in its high standard data centers and provide you with the interconnection to its multi-gigabit backbone with the innovative Netfeed services.

Lancom has all the necessary ISO 9001 and 27001 certifications, ensuring for your equipment and data, the security, protection and high availability. At the same time, Lancom's engineers are always by your side giving you high-level technical support services.

Telecommunications

Internet Leased Lines

Lancom has many years experience on the study and implementation of wireless microwave links. It has developed a proprietary extended wireless network, which connects to the Internet through two independent redundant circuits, by OTE and CYTA. The interconnection with the remaining providers in Greece is done through the GR-Internet Exchange (GR-IX).

Through this network of of high standards, Lancom offers Internet Feed solutions, which require high-speed and reliability interconnection on the internet. The leased circuits implemented through the Wi-Fi network of Lancom have a wireless range up to 2 Gbps per spot. The implementation and delivery times of the circuits are particularly small, due to the high expertise of the engineers of the company, to the extended Wi-Fi backbone and ready to deliver equipment.

The result of all all the above is a high quality service, which can provide a wide range of speed even in the

IP VPN

Where there is a need for interconnection between remote points of presence of your company with increased protection of data traffic, then we use IP VPN technology.

IP VPN service enables the creation of closed private networks, whose members can be connected together in any desired logical topology (star, full mesh or partial mesh).

Using either Cisco or Open Source technology, Lancom provides the VPN Concentrator in the "cloud" and configures and technically supports the remote points depending on the requirements of each company.

Managed Services

Managed Services

The technical support of our customers, in terms of server management and maintenance, is for Lancom, a service that can be adapted to the specific needs and requirements of the client. Often the performance of a system depends not only on its natural resources (CPU, RAM, HDD) but also by the proper configuration of all software that runs on it. Lancom's Technical Support department can perform a full fine-tuning of your system, giving performance and stability, without necessarily increasing your resources and thus the costs.

vDoctor

For cases where you want to keep the management of your Server, but you require the assistance of the specialized engineers of Lancom on issues that may arise at any time, we designed the vDoctor service. It is the remote hands technical support, in case you want the direct intervention of Lancom's certified engineers on your system. Indicative cases covered by the vDoctor service, include:

- New installations of programs and services
- Parameterizations
- Optimizations
- Solving technical failures
- Diagnoses of problematic technical behavior
- Misconfigurations, etc.

Managed Services vAdmin

For the carefree management of your server with safety, the full server management vAdmin service is available for you. The vAdmin service is supplied on a monthly subscription basis. It essentially converts you unmanaged server into a full managed system, under the constant care and supervision of Lancom's experienced Technical Department as well as with the use of sophisticated Cloud Monitoring systems, relieving you automatically from any responsibility for the management and proper operation at system level. Thus, while you maintain full access to your system, our engineers undertake its care and maintenance at all critical points. The service is offered in two different packages, depending on your needs: Basic and Premium. These coverages include respectively the following:

vAdmin Premium
- ✔ Operating system updates
- ✔ Operating system upgrades (major versions)
- ✔ Software updates
- ✔ Software upgrades (major versions)
- ✔ Security auditing
- ✔ Antivirus protection
- ✔ Full server backup
- ✔ Full system monitoring
- ✔ Server and services alerting
- ✔ Priority technical support

vAdmin Basic
- ✔ Operating system updates
- ✔ Software updates
- ✔ Security auditing
- ✔ Antivirus protection

High Performance Computing

High Performance Computing (HPC) combines multiple computers into one supercomputer aiming to sharply cut down on the time required to perform very complex computational tasks as compared to a simple computer.

In line with the requirements of companies and organizations for always more powerful, high-performance computer systems ready to implement the specialized needs of area-specific applications, Lancom has created and installed at its infrastructure a grid of computers with the following features:

- ✔ Equipment housed in the Company's own data center certified under ISO 9001:2008 and ISO/IEC 27001:2013
- ✔ Processing power of 694 CPU Cores with an overall processing power of 1.848 GHz
- ✔ 245TB storage and 4.870GB available RAM
- ✔ 10G multipath network with 2 independent redundant circuits
- ✔ Enterprise Class equipment with Enterprise HP Blades and Enterprise HP 3PAR Storeserv Storages

This investment is aimed at providing for the first in Greece specialized "HPC - as a service". This entire infrastructure is available to every company or organization that wishes to use it, to any extent and only for as long as it actually needs it, avoiding purchase, installation and maintenance costs.

This way, a company can use this service to place its applications in the HPC cluster and Lancom will assign it the resources it requires to meet its needs in processing power, not only on an experimental level (scientific simulations, numerical analyses) but also on the level of corporate needs. Lancom already provides HPC services in the following areas:

- ✔ Computer Clusters for demanding drug development applications.
- ✔ High Available Clusters for Mission Critical systems such as ERP, CRM, POS of large chains.
- ✔ Big Data analysis.
- ✔ Business Intelligence Systems.

The areas to which HPC services are aimed include but are not limited to the following:

✔ Drug development: Computer Clusters for demanding drug development applications.
✔ Data mining: Procedure for examining large data volumes.
✔ Numerical Analysis: The study of algorithms that use numerical approximation for the problems of mathematical analysis.
✔ 3D video modeling: A mathematical representation of any three-dimensional surface or object.
✔ Rendering: For faster Real Time Rendering
✔ Transcoding: Direct conversion of encodings
✔ Bio-informatics & medical imaging: Promoting research on life sciences
✔ Electronic design automation: Software tools that work together in a design flow used to design and analyze semiconductor chips.
✔ High Available Clusters: High Available Clusters for Mission Critical systems such as ERP, CRM, POS of large chains.
✔ Big Data analysis: Advanced method of analyzing large data volumes

Financial Benefits for Customers:

✔ Zero cost of ownership/use that would have otherwise been paid for the purchase, installation and support of Enterprise hardware and infrastructure.
✔ The flexibility offered by Lancom's HPC Cluster enables activating on demand parts of resources, this way keeping down the considerable costs of overdimensioning or wrong forecasts.

" Lancom is made up by a group of young people who are passionate about their work. We are committed to meeting all the needs of modern-day businesses, constantly adapting our services in an ever-changing business environment. It is a great honor for all of us to have earned the trust of hundreds of businesses, many of which are leaders in their respective industries, both in Greece and abroad. We commit to continue bringing about change in the area of IT infrastructure and telecommunications, relieving businesses of the excessive ownership and operation costs.

George Nolis, CEO

> Focusing on providing Enterprise Level services, we cater to the needs of our customers by creating customized solutions. We build longstanding trust relationships, because we study carefully, implement fast and support responsibly even the most demanding scenarios.

Our Customers 〉

Lancom has built and continues implementing a host
of projects for private and public organizations.

ΔΗΜΟΣ **ΘΕΣΣΑΛΟΝΙΚΗΣ**

AIT
CENTER
OF EXCELLENCE
FOR RESEARCH
AND EDUCATION

ATHENS INFORMATION TECHNOLOGY
CENTER OF EXCELLENCE FOR RESEARCH AND EDUCATION
2002

HELEXPO

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ΝΟΜΙΚΗ ΒΙΒΛΙΟΘΗΚΗ

ΕΘΝΙΚΟ ΙΔΡΥΜΑ ΕΡΕΥΝΩΝ
National Hellenic Research Foundation

ALMECO
CONTRACT FURNITURE

data
communication

BEDA ABEE

pointer
HOSTING EXPERTS

DNHOST

olympia electronics
SAFETY & SECURITY SYSTEMS

Μεϊδάνης
Ηλεκτρολογικός Εξοπλισμός

IANOS

ΜΑΛΑΜΑΤΙΝΑ

KLEEMANN™

intralot

ΦΑΡΜΑ ΚΟΥΚΑΚΗ

ERGO

EPSILONNET

ΕΛΛΗΝΙΚΟΣ ΑΕΡΑΣ Α.Β.Ε.Ε.

IIIT TEXNOMAT
ΗΛΕΚΤΡΟΒΙΟΜΗΧΑΝΙΚΟΣ ΕΞΟΠΛΙΣΜΟΣ

velti

EDWARD
JEANS

Battlenet
INTERNET CAFE & GAMING CENTERS

EveryPay

CHERRYBOX

UNIPAKHELLAS
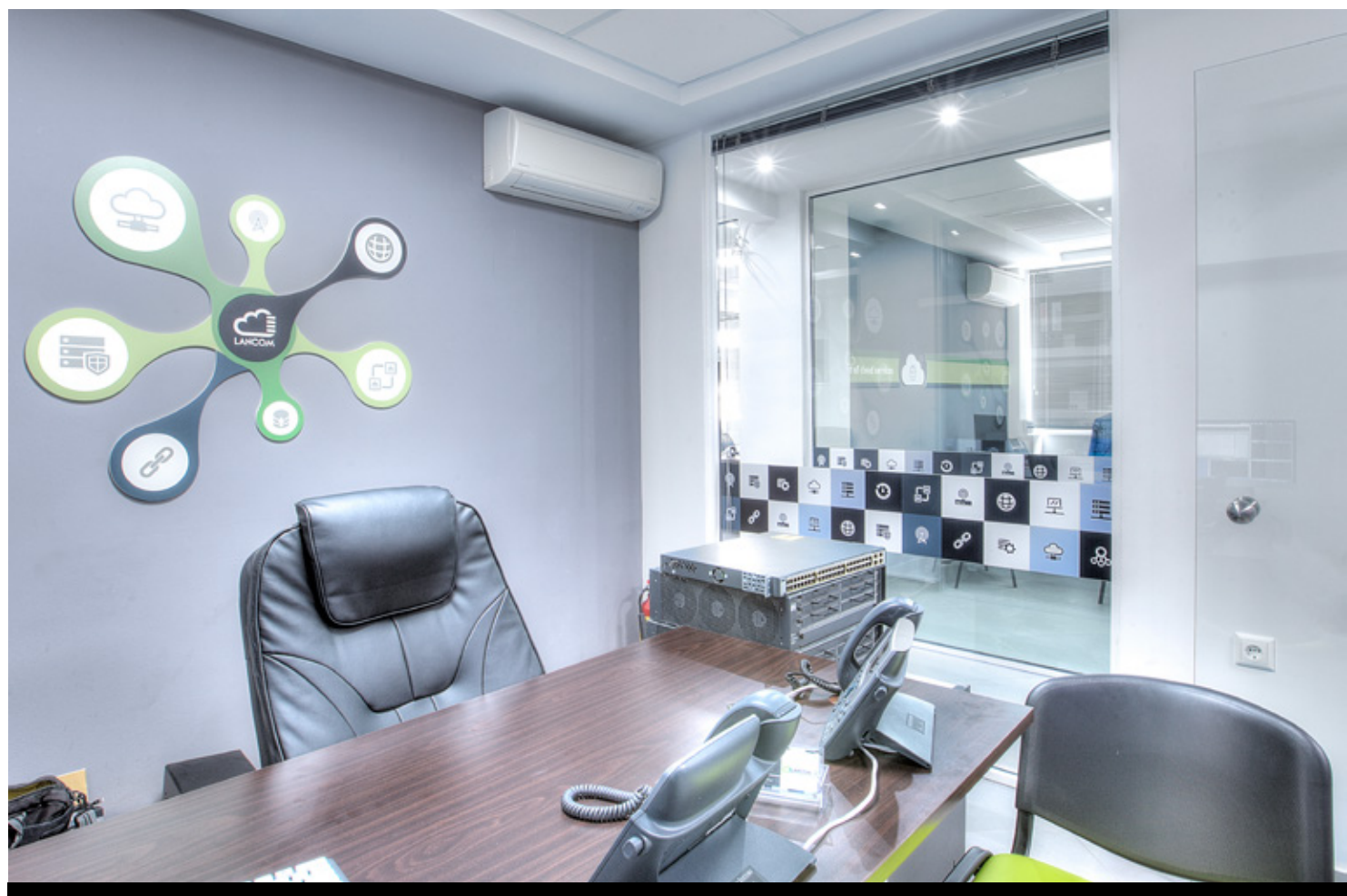Corrugated Packaging

hatzopoulos
FLEXIBLE PACKAGING IN EXCELLENCE
SINCE 1931

GLASS
CLEANING
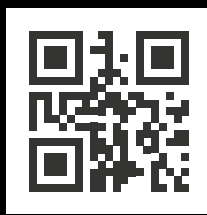
Why choose Lancom >

- Two state-of-the-art Data Centers in Athens and Thessaloniki

- Enterprise Class Company owned equipment

- Company owned Multigigabit 2N fiber optic network

- High Availability

- Certified under ISO 9001:2008 and ISO 27001:2013

- Fast project implementation/delivery

- Pay-as-you-go services

- Specialized staff

- Impeccable and friendly support

> " Relying on our strong card, Enterprise Class infrastructure and our specialized staff, we design and implement projects, handling even the most demanding scenarios.

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